To: Interested Vendors
From: Cindy Clack
Date: 2/24/2015
Re: RFQP2015-10 -- Addendum No. 1 (3 Pages)

The following questions have been submitted for RFQP2015-10:

Questions:

<table>
<thead>
<tr>
<th>Historical Statistics Questions</th>
<th>Fiscal Year 2013</th>
<th>Fiscal Year 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Billable Transports</td>
<td>4087</td>
<td>4170</td>
</tr>
<tr>
<td>Total Unbillable Transports</td>
<td>Less than 0.5%</td>
<td>Less than 0.5%</td>
</tr>
<tr>
<td>Total Gross Charges</td>
<td>$3,444,136</td>
<td>$3,587,273</td>
</tr>
<tr>
<td>Total Net Charges</td>
<td>$2,231,683</td>
<td>$2,324,433</td>
</tr>
<tr>
<td>(Defined as gross charges less mandatory write offs and adjustments)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Payments</td>
<td>$1,356,581*</td>
<td>$1,389,278*</td>
</tr>
<tr>
<td>Average Loaded Mileage</td>
<td>15</td>
<td>15</td>
</tr>
<tr>
<td>Total Mandatory Adjustments and write offs</td>
<td>$1,212,453</td>
<td>$1,262,840</td>
</tr>
</tbody>
</table>

Mature Charge Mix by Payer Class (expressed in Dollar Volumes if possible)

- Medicare: NA  NA
- Medicaid: NA  NA
- Commercial: NA  NA
- Self-Pay: NA  NA

Payment Mix by Payer Class (expressed in Dollar Volumes if possible)

- Medicare: $453,967  $480,989
- Medicaid: $192,283  $187,516
- Commercial: $601,222  $622,664
- Self-Pay: $109,111  $98,109

* on a cash basis

Please provide a list of receiving facilities:

Barrow County EMS protocols call for reasonable distance transports which include:

Barrow Regional Medical Center, Winder
Athens Regional Medical Center, Athens
Eastside Medical Center, Snellville  
Gwinnett Medical Center, Lawrenceville  
St. Mary’s Hospital, Athens  
North East Georgia Medical Center, Gainesville  
Clearview Medical Center, Monroe  

We also transport to the following facilities:  

Children’s Healthcare, Atlanta  
Scottish Rite Healthcare, Atlanta  
Emory Hospital, Atlanta  
Piedmont Hospital, Atlanta  

Please provide the average monthly amount referred to your outside collection agency.  
$48,294  

CHARGES QUESTIONS  

Please provide the fees for mileage in each level of service (BLS, ALS1, ALS2 & SCT).  

<table>
<thead>
<tr>
<th>Service</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>BLS</td>
<td>$10.25</td>
</tr>
<tr>
<td>ALS1</td>
<td>$10.25</td>
</tr>
<tr>
<td>ALS2</td>
<td>$10.25</td>
</tr>
<tr>
<td>SCT</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Does the County charge supplemental fees? If so, please provide any other supplemental fees the County charges (e.g. Oxygen, EKG’s, etc.). **NO**  

Did Barrow County have a fee change for FY14 or is there any anticipated fee change next year? If so, please provide those details if possible. **NO**  

When was the last time Barrow County raised your rates? Please provide those details if possible. **10/01/2005**  

HARDWARE, SOFTWARE AND INTEGRATION QUESTIONS  

Please provide the costs associated with the ePCR solution and the additional integrations that the selected vendor will be responsible for paying (i.e. hardware software, CAD integration, monitor import, wireless costs, training etc.). **All software and hardware upgrades will be the responsibility of the county. See page 6 of the scope of work for training requirements.**
Does the County need any new hardware at the start of the contract? All hardware is up to date.

Is the County interested in additional technology options for AVL or predictive modeling software? No.

COUNTY POLICY QUESTIONS

What changes in call volume does the County expect in the following years? We have been averaging a 3% call volume increase per year.