



BARROW COUNTY
Georgia

MEMORANDUM – ADDENDUM NO. 1

To: Parties Interested In RFP2019-20
From: Misty Landers
Date: February 8, 2019
Re: RFP2019-20 – Telecommunications System

The following question(s) has been submitted for RFP2019-20:

1) Is it possible to come in and present our VOIP solution before submitting a package for RFP2019-20?

RESPONSE: Barrow County will be inviting vendors to give presentations based on the proposals received.

2). The RFP requests a new “on-premise” phone system and we typically offer “cloud” based phone systems. We do have an option for a “hybrid” system that has on-premise equipment and internal calling in the event of a power outage, but still gives you the resiliency of a cloud pbx in addition. Would this be a viable option for Barrow County?

RESPONSE: Per the RFP “Though Barrow County will entertain all options, we are leaning strongly toward an on-premises solution. All proposing vendors must include an on-premises offering (at least). Optional hosted offerings will be reviewed only if they accompany an on-premises counterpart.”