



**BARROW COUNTY**  
*Georgia*

**MEMORANDUM – ADDENDUM NO. 7**

**To:** Parties Interested In RFP2017-13

**From:** Misty Landers

**Date:** April 11, 2017

**Re:** RFP2017-13 – 9-1-1 Telephone System

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**The following question(s) have been submitted for RFP2017-13:**

1. Please clarify what the statement “\*Attach warranty statement” on the Proposal Form is in reference to or what the County is expecting from vendors.

**RESPONSE:** This would pertain to the hardware being requested in the RFP.

2. Please clarify the requirement for proposers to execute the County's Professional Services Agreement prior to contract negotiation. The RFP provides the County's subjective criteria, to which proposers respond with subjective responses based on the content of the RFP. While we look forward to negotiating in good faith to arrive at a contract with mutually acceptable terms and conditions, executing a Services Agreement prior to award and contract negotiation is not standard business practice. Additionally, the final contract will need to include additional terms and conditions relative to the implementation of a software project that are currently not in the County's Services Agreement template.

**RESPONSE:** It is the standard practice of Barrow County Board of Commissioners to have the vendor execute the contract prior to the RFP submittal. It is not the intent of Barrow County to negotiate terms and conditions of the agreement. In regards to the implementation of the software project information, this should be included in your proposal. As stated in the agreement your proposal becomes Exhibit A.