MEMORANDUM

To: Parties Interested In RFB2020-19
From: Candice Hardie
Date: April 29, 2020
Re: RFB2020-19

RFB2020-19 is attached for your consideration. Anyone accessing this Request for Bid from the Barrow County web site is responsible to insure the latest documents are in their possession including any addenda. All addenda, questions and answers will be posted on this site. This site should be visited frequently to insure an awareness of any updates.

Please insure bids are submitted exactly as specified in the RFB. If you have any questions, please submit them in writing to the Barrow County Buyer as called for in the RFB.

Thank you.
REQUEST FOR BID
RFB2020-19

HPE / ARUBA NETWORK SWITCHES

BARROW COUNTY, GEORGIA

April 29, 2020

DATE OF OPENING: MAY 14, 2020
REQUEST FOR BID

BARROW COUNTY, GEORGIA

Date:  April 29, 2020

PURPOSE:

The purpose of this request is to provide interested suppliers with the sufficient information to enable them to submit a uniform bid for the County’s review. Also, to set-forth a systematic method that will be fair and impartial to all parties concerned and to generate a response that can be equally evaluated by the County.  This bid will be evaluated and governed according to the Barrow County Purchasing Policy.

GENERAL:

Barrow County is in the process of securing sealed bids for HPE/Aruba Network Switches per attached specifications for Barrow County IT Department. Vendor must ship items directly to Barrow County IT Department at 30 North Broad Street, Winder, GA 30680. Bidder must be an authorized seller of products. Special attention should be given to the technical schedule and conditions below.

Regular Bid: Each supplier must comply with all requirements for a regular bid as directed or required by this notice. Notice is hereby given to all suppliers that if their bids are defective or irregular, the same may be rejected immediately.

Uniform Bid: To facilitate comparative analysis and evaluation of quotations, it is desired that a uniform format be employed in structuring each bid. The required format will coincide with specifications and additional options given later in this notice. The supplier’s degree of compliance with the requirements of this notice will be a factor in the subsequent evaluation and award of contract for these items. All instructions are to be considered an integral part of the RFB.

Right to Reject Any or All Bids: Barrow County reserves the right to reject any or all bids, to waive technicalities or informalities, and to accept any bid deemed in the best interest of the county. Where two or more suppliers are deemed equal, the County reserves the right to make the award to one of the suppliers.

Firm Price: Prices quoted by supplier shall be firm prices, and not subject to increase during the schedule hereinafter set-forth and shall not include Federal or State Tax.

Right to Submitted Materials: All responses, inquires, or correspondence relating or in reference to this schedule, exhibit, and other documentation by the supplier shall be properly identified as to supplier and will become the property of the County when received. Supporting technical manuals will be returned at the request of the supplier. Selection of a suppliers bid does not affect this right.
INQUIRIES: Bidders shall not contact any members, or employees, of the Barrow County Board of Commissioners or any Barrow County Elected Officer or employee of Barrow County Elected Officer, regarding this RFB, bid evaluation, or selection process from the time the RFB is issued until the time a notification of intent to award is announced. Questions relating to this RFB must be submitted in writing to: Candice Hardie (email: chardie@barrowga.org). The deadline for submission of questions relating to this RFB shall be 12:00 noon EST, May 7, 2020. All questions submitted in writing prior to the deadline will be compiled, answered in writing and posted to the website www.barrowga.org as an addendum to the RFB.

SEALED QUOTATIONS: An original (un-bound) and four copies of the bid must be submitted in a sealed envelope, addressed to Owner. Each sealed envelope containing a bid must be plainly marked on the outside with “RFB2020-19 HPE/ARUBA NETWORK SWITCHES”. If a bid is forwarded by mail, the sealed envelope containing the bid must be enclosed in another envelope to the attention of the Owner at the address previously given and also plainly marked with “RFB2020-19 HPE/ARUBA NETWORK SWITCHES”. The county will not be responsible for late mail deliveries and no bid will be accepted if received after the time stipulated by this RFB. No bid may be withdrawn or modified in any way after the deadline for RFB opening. FAILURE TO COMPLY WITH THE ABOVE INSTRUCTIONS WILL DISQUALIFY BID QUOTE.

PROPOSALS SHALL BE SUBMITTED TO:
Barrow County Board of Commissioners
Danielle Austin, County Clerk’s Office
30 North Broad Street
Winder, GA  30680

EVENTS: Sealed bids will be accepted in the Clerk’s Office, no later than 12:00 Noon EST, Thursday, May 14, 2020. Bids will be opened and read aloud in the Main Floor Conference Room at 30 North Broad Street, Winder, GA 30680 at 2:00 p.m. EST on May 14, 2020. All bids will be evaluated and the project will be awarded, if it is awarded, within 60 days of the bid opening. These prices will be good for 60 days from this date.

The following dates and times apply to this RFB:

Issue Request for Bid ----------------------------------------------April 29, 2020
Deadline for Questions ------------------------------------------May 7, 2020 (12:00 noon EST)
Bid Due Date ________________________________________May 14, 2020 (12:00 noon EST)
Bid Opening ________________________________________May 14, 2020 (2:00 pm EST)

DOCUMENTS: The following documents are included in this Request for Bid:

- Memo (1 Page)
- Request for Bid (4 Pages)
- Specifications with additional options (1 Page)
- Bid Form (2 Pages)
**BID CONTENT:** Please include the following documents with your submittal (*an original un-bound and four copies)*:

- Bid Form (included in the RFB)
- Warranty statement
- Letter from Manufacturer indicating that proposed products are from an authorized manufacturer supply chain and that vendor is an authorized reseller of product and that product and that product includes the manufacturer’s limited lifetime warranty

**DELIVERY TIME:** Please advise number of days from the date of order in which delivery can be expected.

**TECHNICAL REQUIREMENTS:** The technical requirements are normally given as generic in nature, where a company’s part is listed, no exceptions or substitutions will be accepted, unless stated otherwise in the RFB.

**PAYMENT:** Payment will be made Net 30 Days from date of receipt of equipment. No monies will be paid up front with the order. Bidder agrees to render invoice electronically ([payables@barrowga.org](mailto:payables@barrowga.org)). Bidder agrees to accept the Barrow County Purchase Order Form to execute the actual purchase of equipment; no other contract document will be generated for the purchase.

**LOCAL VENDOR’S PREFERENCE:**

Because bids awarded to Local Vendors contribute to the County’s tax base and promote the local economy, the County has determined that, under certain circumstances described in this Section, Local Vendors shall be provided an additional privilege, whenever not otherwise prohibited by State law (including, but not limited to, public works and road construction projects as contemplated by Section 1-7(6) of the County’s Purchasing Policy), when bidding against non-Local Vendors.

For bids in the amount of $25,000.00 or more, if a Local Vendor’s bid shall meet all specifications and does not exceed four percent (4%) more than the lowest responsive and responsible bidder, the lowest bidding Local Vendor shall be offered three (3) business days from the opening of such bids in which to notify the Purchasing Office in writing that it agrees to match the low bid submitted by any non-Local Vendor. If such Local Vendor shall not agree to match the low bid, then the next lowest Local Vendor, if any, shall be offered within three (3) business days thereafter to notify the Purchasing Office in writing that it agrees to match the low bid submitted by any non-Local Vendor, and so on until all applicable Local Vendors are offered the opportunity to match the low bid.
General Conditions

The Barrow County Board of Commissioners seeks competitive bids for Aruba Switch Products as per the specific criteria to follow.

VENDOR RESPONSE MUST INCLUDE LETTER FROM MANUFACTURER INDICATING THAT PROPOSED PRODUCTS ARE FROM AN AUTHORIZED MANUFACTURER SUPPLY CHAIN AND THAT VENDOR IS AN AUTHORIZED RESELLER OF PRODUCT AND THAT PRODUCT INCLUDES THE MANUFACTURER’S LIMITED LIFETIME WARRANTY. MUST ALSO INCLUDE SHIPPING FEES.

Specific Criteria
Quantity 24 x JL256A – Aruba 2930F 740 POE+ switches
Quantity 26 x J9283D – Aruba 10G SFP+ to SFP+ 3m DAC cables
Quantity 3 x J9821A – HPE 5406R switch chassis
Quantity 6 x J9828A – HPE 5400R power supply
Quantity 9 x J9986A – HPE 5400R 24p POE+ module
Quantity 3 x J9990A – HPE 5400R 20p POE+ 4SFP+ module

Option A
Please include an optional line item for part number J9993A – HPE 8-port 1G/10GbE SFP+ module. Please price this item as an optional add on with an intended quantity (if purchased) to be between one and three units. Please ensure that freight is included for each unit.
BID FORM
(SUBMIT ONE ORIGINAL (UN-BOUND) AND FOUR COPIES)

PROJECT: RFB2020-19 – HPE/ARUBA NETWORK SWITCHES (Per attached specifications)

SUBMITTED TO: Barrow County Board of Commissioners

SUBMITTED BY (NAME, ADDRESS AND TELEPHONE NUMBER OF COMPANY):

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

Barrow County Board of Commissioners:

Having carefully examined the Request for Bid and Related Documents for RFB2020-19, and Addendum(s) ____________________, the undersigned proposes to furnish the following products per Specifications:

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Network Switches</th>
<th>Unit Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>24</td>
<td>JL256A – Aruba 2930F 740 POE+ switch</td>
<td>$ ___________/ each</td>
<td>$ ___________</td>
</tr>
<tr>
<td>26</td>
<td>J9283D – Aruba 10G SFP+ to SFP+ 3m DAC cable</td>
<td>$ ___________/ each</td>
<td>$ ___________</td>
</tr>
<tr>
<td>3</td>
<td>J9821A – HPE 5406R switch chassis</td>
<td>$ ___________/ each</td>
<td>$ ___________</td>
</tr>
<tr>
<td>6</td>
<td>J9828A – HPE 5400R power supply</td>
<td>$ ___________/ each</td>
<td>$ ___________</td>
</tr>
<tr>
<td>9</td>
<td>J9986A – HPE 5400R 24p POE+ module</td>
<td>$ ___________/ each</td>
<td>$ ___________</td>
</tr>
<tr>
<td>3</td>
<td>J9990A – HPE 5400R 20p POE+ 4SFP+ module</td>
<td>$ ___________/ each</td>
<td>$ ___________</td>
</tr>
</tbody>
</table>

Total Freight Charges $ ______________

Lead Time in Calendar Days ______________ days

GRAND TOTAL $ ______________

***Attach warranty statement.
Add Option A:

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Network Switches</th>
<th>Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>If purchased, quantity will be between 1 - 3</td>
<td>J9993A – HPE 8-port 1G/10GbE SFP+ module</td>
<td>$ ____________</td>
</tr>
</tbody>
</table>

**Freight Charges (per each unit)**

$ ____________

**Lead Time in Calendar Days**

_____________ days

***Attach warranty statement.***

Vendor must ship to location. Bid must include delivery to Barrow County IT Department, 30 North Broad Street, Winder, Georgia 30680.

Bidder agrees to accept the Barrow County Purchase Order Form to execute the actual purchase of the products; no other contract document is required for the purchase. No monies will be paid up front; payment will be made Net 30 days from receipt of material.

Signed, sealed, and dated this _____ Day of ____________, 2020.

Bidder: ____________________________ (Seal)  
(Company Name)

By: ________________________________

Title: ______________________________